



https://www.MoveToMillions.com/afterglow



Use this worksheet to determine how much money you need to make each month to live the life you dream of. Follow these steps to get clear on your revenue goals.

Step 1: Add up all of your known annual expenses.

How much money do you need to make each month to live the life you want? Instead of guessing, take the time to get crystal clear on what your life costs.

Step 2: Add new purchases you'd like to make in the next 12 months.

If you plan to take a vacation, buy a new car, update your website, etc. add that in.

Step 3: Add in your other business costs.

Your taxes (estimate 15%), business insurance payment, LLC costs, health care costs and everything you must account for.

Step 4: Add in your profit percentage (5-60%).

This is your extra to make sure that you have MORE THAN YOU NEED to live life at your best level.

Step 5: Divide your grand total by 12 to get your new monthly income goal.

| EXPENSE | ANNUAL AMOUNT |
|---------|---------------|
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| Total Annual Amount |
|---------------------------------------|
| Percent Profit for Savings /Cash Flow |
| Final Annual Total |
| Divide by 12 |

Monthly Financial Goal _____

Sold MONEY GOAL

YOUR MONEY SET POINT

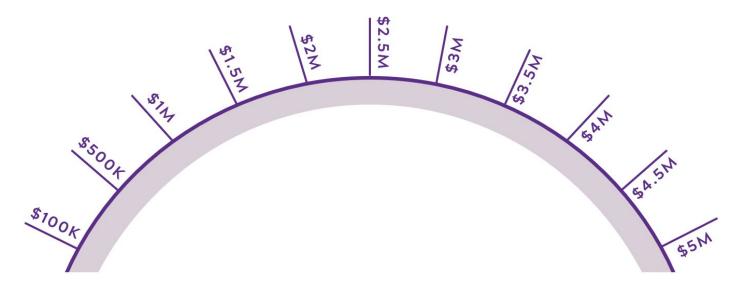
1.) Take the gross amount of money that comes in monthly (including total household income, etc.).

2.) Highlight or circle the numbers from your 5 highest months in the last year.

3.) Add up the numbers and divide by 5 _____

If nothing changes, I will make ______ in the next year.

Current Annual Money Set Point:



HAMONEY GOAL

Your Bold Money Goal is linked to your Big Money Why statement, which will help you align making money with your spiritual path. Your Big Money Why may be emotional. In fact, it is best if it is emotional. When positive emotion is attached to a goal, it is much more likely to be achieved.

In one sentence, describe why you want to make more money.

Tip: Be as specific as possible. For example "My big money goal is to make \$50,000 for my children's college education."

My Big Money Why:

My Bold Money Goal Amount: ______ By When: _____

Which makes me feel: _____

| excitement | encouraged | inspired | awed |
|------------|-------------|------------|-------------|
| relief | independent | glad | grateful |
| pride | proud | satisfied | engaged |
| happy | strong | brilliant | at ease |
| confident | hopeful | fantastic | fascinated |
| calm | blissful | delighted | spirited |
| amazed | trusting | joyful | elated |
| certain | upbeat | eager | jubilant |
| cheerful | carefree | enthralled | tremendous |
| converted | free | serene | enchanted |
| convinced | exalted | pleased | achievement |
| loyal | festive | sparkling | tranquil |
| determined | optimistic | glorious | secure |
| empowered | contented | | |

EMOTION LIST

Read your Big Money Goal and Why Statement out loud as often as possible. The more you do it, the more real it will become.

7 OR 8 FIGURES THIS YEAR

| 2024 Goal = | |
|--|--|
| 2024 YTD Actual = | |
| 2024 Remaining Goal = | |
| Your Signature Offer Investment = | |
| Monthly Revenue Goal = 2024 Remaining Goal ÷ 6 | |
| Daily Revenue Goal = 2024 Revenue Goal ÷ 214 | |

Team Goal

Who do you need to add to your team to have the capacity for a million-dollar business?

Your Offer Suite

Are your offers set up to make the MOVE happen with grace & ease?

Million Jollar BUSINESS BLUEPRINT

How will you let others know about your offerings? Which Marketing Streams will you use consistently to grow your business? Which Marketing Strategy will you leverage?

| LEAD GEN OPT IN / QUALIFICATION | SALES TOOL | OFFER | ENROLLMENT |
|--|------------|-------|------------|
|--|------------|-------|------------|

| STRATEGY | COORDINATING KPIs |
|----------|-------------------|
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Sales Plan

| NUMBER BOOKED | NUMBER HELD | NUMBER CLOSED |
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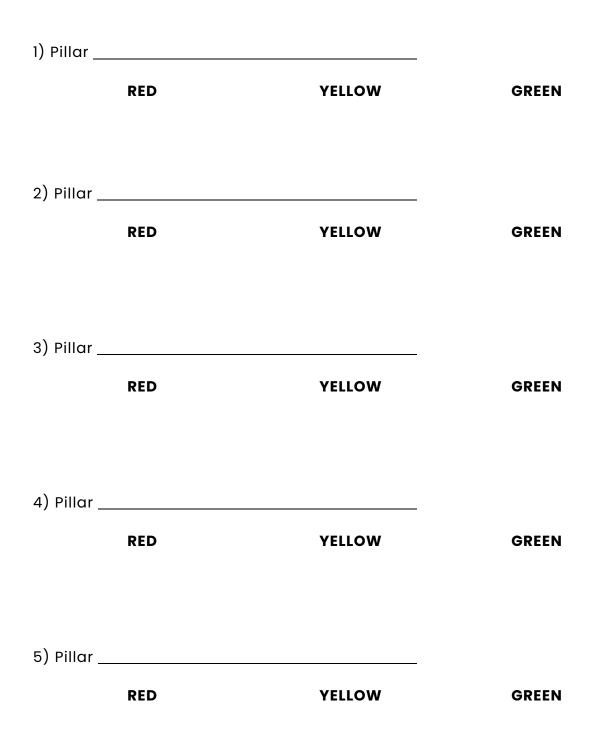
Support You Need to Achieve Goal

| OPERATIONS TEAM | TALENT TEAM | SALES TEAM | |
|-----------------|-------------|------------|--|
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Top 4 Initiatives for the Next 12 Months

| Quarter 1: | Quarter 2: |
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| Quarter 3: | Quarter 4: |







| 6) Pillar <u>-</u> | | | |
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| | RED | YELLOW | GREEN |
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| 7) Pillar _ | | | |
| | RED | YELLOW | GREEN |
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| 8) Pillar <u>-</u> | | | |
| | RED | YELLOW | GREEN |
| | | | |
| 9) Pillar <u>-</u> | | | |
| | RED | YELLOW | GREEN |
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| | | | |
| 10) Pillar | | | |
| | RED | YELLOW | GREEN |
| | | Voun Total Score | |
| | | Your Total Score | |