



https://www.MoveToMillions.com/afterglow



Use this worksheet to determine how much money you need to make each month to live the life you dream of. Follow these steps to get clear on your revenue goals.

#### Step 1: Add up all of your known annual expenses.

How much money do you need to make each month to live the life you want? Instead of guessing, take the time to get crystal clear on what your life costs.

#### Step 2: Add new purchases you'd like to make in the next 12 months.

If you plan to take a vacation, buy a new car, update your website, etc. add that in.

#### Step 3: Add in your other business costs.

Your taxes (estimate 15%), business insurance payment, LLC costs, health care costs and everything you must account for.

## Step 4: Add in your profit percentage (5-60%).

This is your extra to make sure that you have MORE THAN YOU NEED to live life at your best level.

## Step 5: Divide your grand total by 12 to get your new monthly income goal.

EXPENSE	ANNUAL AMOUNT

Total Annual Amount
Percent Profit for Savings /Cash Flow
Final Annual Total
Divide by 12

Monthly Financial Goal \_\_\_\_\_

Sold MONEY GOAL

#### YOUR MONEY SET POINT

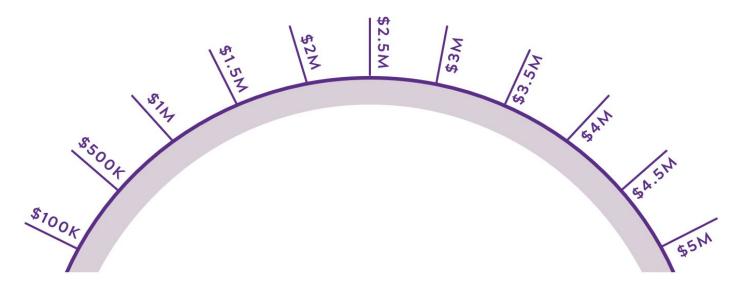
1.) Take the gross amount of money that comes in monthly (including total household income, etc.).

2.) Highlight or circle the numbers from your 5 highest months in the last year.

3.) Add up the numbers and divide by 5 \_\_\_\_\_

If nothing changes, I will make \_\_\_\_\_\_ in the next year.

## **Current Annual Money Set Point:**



HAMONEY GOAL

Your Bold Money Goal is linked to your Big Money Why statement, which will help you align making money with your spiritual path. Your Big Money Why may be emotional. In fact, it is best if it is emotional. When positive emotion is attached to a goal, it is much more likely to be achieved.

In one sentence, describe why you want to make more money.

**Tip:** Be as specific as possible. For example "My big money goal is to make \$50,000 for my children's college education."

My Big Money Why:

My Bold Money Goal Amount: \_\_\_\_\_\_ By When: \_\_\_\_\_

Which makes me feel: \_\_\_\_\_

excitement	encouraged	inspired	awed
relief	independent	glad	grateful
pride	proud	satisfied	engaged
happy	strong	brilliant	at ease
confident	hopeful	fantastic	fascinated
calm	blissful	delighted	spirited
amazed	trusting	joyful	elated
certain	upbeat	eager	jubilant
cheerful	carefree	enthralled	tremendous
converted	free	serene	enchanted
convinced	exalted	pleased	achievement
loyal	festive	sparkling	tranquil
determined	optimistic	glorious	secure
empowered	contented		

#### **EMOTION LIST**

## Read your Big Money Goal and Why Statement out loud as often as possible. The more you do it, the more real it will become.

# 7 OR 8 FIGURES THIS YEAR

2024 Goal =	
2024 YTD Actual =	
2024 Remaining Goal =	
Your Signature Offer Investment =	
<b>Monthly Revenue Goal =</b> 2024 Remaining Goal ÷ 6	
Daily Revenue Goal = 2024 Revenue Goal ÷ 214	

## **Team Goal**

Who do you need to add to your team to have the capacity for a million-dollar business?

# **Your Offer Suite**

Are your offers set up to make the MOVE happen with grace & ease?

Million Jollar BUSINESS BLUEPRINT

How will you let others know about your offerings? Which Marketing Streams will you use consistently to grow your business? Which Marketing Strategy will you leverage?

LEAD GEN OPT IN / QUALIFICATION	SALES TOOL	OFFER	ENROLLMENT
--	------------	-------	------------

STRATEGY	COORDINATING KPIs

# Sales Plan

NUMBER BOOKED	NUMBER HELD	NUMBER CLOSED

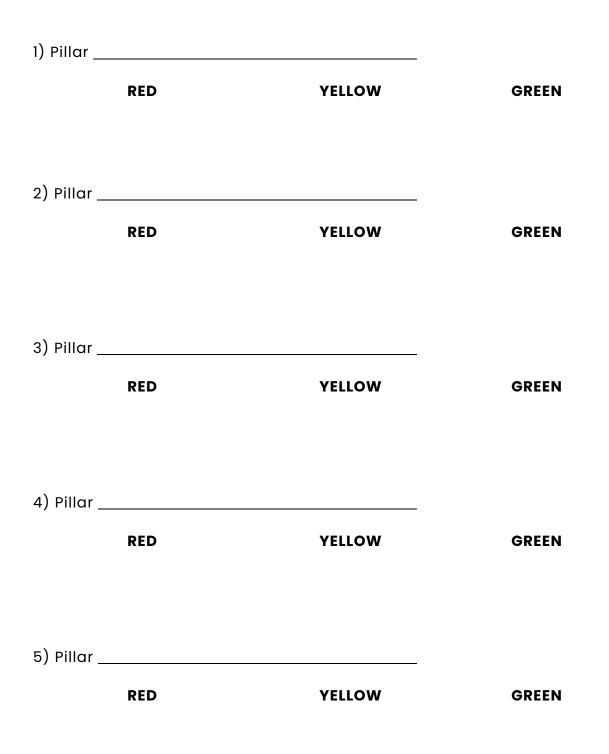
# Support You Need to Achieve Goal

OPERATIONS TEAM	TALENT TEAM	SALES TEAM	

# Top 4 Initiatives for the Next 12 Months

Quarter 1:	Quarter 2:
Quarter 3:	Quarter 4:







6) Pillar <u>-</u>			
	RED	YELLOW	GREEN
7) Pillar _			
	RED	YELLOW	GREEN
8) Pillar <u>-</u>			
	RED	YELLOW	GREEN
9) Pillar <u>-</u>			
	RED	YELLOW	GREEN
10) Pillar			
	RED	YELLOW	GREEN
		Voun Total Score	
		Your Total Score	