# BUSINESS GROWTH

#### CHEAT SHEET



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THAT ENHANCE CONFIDENCE AND PROVIDE COMFORT FOR TODAY'S ENTREPRENEUR.

When you are an entrepreneur of faith, it can be a struggle to incorporate your faith into your work. I remember making the conscious decision to NOT highlight my faith. I thought doing so would offend people. I also quickly realized that not leveraging my faith in my work was keeping an important part of my Unique Value Proposition (UVP) away from my clients and prospects, which ultimately lengthened my sales cycle and made it take longer to close a sale. Plus, by keeping my faith separate, I was denying God the opportunity to be glorified through my work.

Once I stepped in fully, I learned firsthand of the resolve of choosing God first in ALL things and truly inviting him to be your CEO. And when I let God run my business, I could stop worry, fear, doubt or even comparison from threatening to derail my purpose or my work. My prayer is that you enjoy these scriptures and allow them to resonate in your spirit as you go forth to build your business.

When I made that powerful shift in 2013 in my business, God did just what He said that He would - He made it easy. I was able to shift my focus to living and working in faith and He was able to get the glory from my work. Always remember that faith is the currency of God and if we truly want Him to show up and show out on our behalf, we must in faith give Him something to bless. I pray that the reading and meditating on each of these scriptures gives you confidence, brings you comfort and helps you to show up more powerfully in your work each and every day. Remember, as Romans 8:31 says, if God be for you, who can be against you?!

#### 1) DEUTERONOMY 8:18

#### But remember the Lord your God, for it is he who gives you the ability to produce wealth, and so confirms his covenant, which he swore to your ancestors, as it is today.

At the end of the day, you're in business to make money - profit is how we keep score. So, by remembering that God has already given you the ability to use your business to produce wealth, there is a great confidence you can use to move forward.

#### 2) 1 CORINTHIANS 15:58

Therefore, my beloved brethren, be ye steadfast, unmoveable, always abounding in the work of the Lord, forasmuch as ye know that your labour is not in vain.

What I take from this verse is that even when my work isn't producing the new client, I will keep pressing.

#### 3) 2 TIMOTHY 1:7

#### For God hath not given us the spirit of fear; but of power, and of love, and of a sound mind.

The bible tells us to "fear not" more than 365 times (once for each day in a year) yet we still fear and let fear stop us from building big businesses and changing more lives. When you leverage power, love and a sound mind, you'll truly usher transformation into the lives of others AND that spirit will help you to conquer any fear in your way because you'll be able to see fear for what it truly is: an indication that you are on the verge of your next level.

#### 4) PHILIPPIANS 1:6

Being confident of this very thing, that he which hath begun a good work in you will perform it until the day of Jesus Christ.

We have really only just begun when we take steps toward operating in our divine gifts and talents. If He started it (and He did) He will finish it. Doesn't this make your spirit man leap???



#### **5) PROVERBS 16:3**

#### Commit thy works unto the Lord, and thy thoughts shall be established.

When you create a business idea and plan and share it with God, He can make sure that you accomplish it. There's nothing like inviting God to be a part of your business. And as you give Him something to bless, it will yield big results for you and the lives you're called to change.

#### 6) **PROVERBS 29:18**

#### Where there is no vision, the people perish.

If you are truly going to be a business owner, you have to have vision enough to make your business work. If you are not a forward-thinking business owner, your business won't live very long.

#### 7) JAMES 2:26

### As the body without the spirit is dead, so faith without works is dead.

This rings so true for me, I personally believe that we need to give God something to bless which can only come through action. It's not enough to believe we can build a thriving business, we have to take actions that are consistent and synonymous with results that breed success.

#### 8) LUKE 6:38

Give, and you will receive. Your gift will return to you in full—pressed down, shaken together to make room for more, running over, and poured into your lap. The amount you give will determine the amount you get back.

As you over deliver on your products and services to your clients, you can guarantee that you will get access to more - it's like Zig Ziglar says "help enough people get what they want [by giving of yourself] and you will get what you want."

#### 9) PROVERBS 3:9-10

Honor the Lord with your wealth and with the best part of everything you produce. Then he will fill your barns with grain, and your vats will overflow with good wine.

I subscribe to the principles of tithing and whenever I am sowing into others that give me inspiration, I experience more of everything. And, in my opinion, tithing allows God to open up the windows of heaven and put out blessings we don't have room enough to receive - why wouldn't any business owner want that?

#### 10) PROVERBS 21:20

The wise have wealth and luxury, but fools spend whatever they get.

Be a good steward over the resources you have in your business and know the difference between a purchase and an investment.

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#### 11) PHILIPPIANS 4:19

And this same God who takes care of me will supply all your needs from his glorious riches, which have been given to us in Christ Jesus.

Enough said.

#### **12) 2 CORINTHIANS 9:8**

And God will generously provide all you need. Then you will always have everything you need and plenty left over to share with others.

Similar to the scripture above, it's all about making sure that you allow the God in you to exceed your needs.

#### 13) JEREMIAH 17:7-8

But blessed are those who trust in the Lord and have made the Lord their hope and confidence. They are like trees planted along a riverbank, with roots that reach deep into the water. Such trees are not bothered by the heat or worried by long months of drought Their leaves stay green, and they never stop producing fruit.

This gem right here really blesses my spirit. Without faith it is impossible to please God.

#### 14) PSALM 37:4

#### Delight yourself in the Lord, and he will give you the desires of your heart.

My interpretation of this scripture is that when you delight yourself in the Lord, the desires in your heart were put there by Him. Yes, this means that He wants you to have a business and that He wants your business to be a success. Your job is to find time on a daily basis to experience His goodness and grace and express gratitude that your desires mirror His.

#### 15) ROMANS 8:28

## All things work together for the good of those who love the Lord and are called according to His purpose.

Entrepreneurship is an interesting place and it is often synonymous with failure and setback. But when you know that there is a purpose for your work and you are clear that you are on assignment you will remember that all things - even the bad things - are working for your good.

#### 16) I PETER 4:10

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Each of you should use whatever gift you have received to serve others, as faithful stewards of God's grace in its various forms.

When you are a passionate, heart-centered business owner, you know the significance of using your gifts to serve others and knowing that when your gift solves a major problem, you can build a viable business.

#### 17) PHILIPPIANS 3:13-14

Brethren, I count not myself to have apprehended: but this one thing I do, forgetting those things which are behind, and reaching forth unto those things which are before, I press toward the mark for the prize of the high calling of God in Christ Jesus.

Enough Said.

#### 18) MATTHEW 7:7

Ask and it will be given to you; seek and you will find; knock and the door will be opened to you.

> This universal spiritual principle gets a lot of people in trouble. Truthfully, it's not enough to ask, you must believe and don't doubt what you ask for. As soon as you doubt, you invite discord and misalignment to come into your life and business.

#### 19) JEREMIAH 1:5

Before you were formed in your mother's womb God approved you and called you prophet.

This is actually the founding scripture of my company. I leverage this to help others step into their divine gift and talents and show them how to build wealth through entrepreneurship by leveraging them.

#### 20) COLOSSIANS 3:23,24

Whatever you do, work heartily, as for the Lord and not men, knowing that from the Lord you will receive your inheritance as a reward.

Notice that this scripture doesn't mention "hustle or grind". You need not hustle but instead work heartily - with purpose and intention as unto God so that God can reward you. This right here gives me so much life!

#### 21) HABUKKAH 2:2-3

And the Lord answered me, and said, Write the vision, and make it plain upon tables, that he may run that readeth it. Though it tarry; wait for it. For it will surely come.

Now, I love this scripture because if the vision [plan for your business] is written down you can take action [run] as you read it. Though it tarry, wait for it, for it will surely come. Brilliant. Your business plan must be written and then actioned upon every quarter every year. And even if some of your goals and plans don't manifest right away, they are coming. Is anyone else excited that God thought of all of this for us entrepreneurs and business owners?

#### 22) GENESIS 1:26

And God said, 'Let us make man in our image, according to our likeness; and let them have dominion over the fish of the sea, and over the birds of the air, and over all the wild animals of the earth, and over every creeping thing that creeps upon the earth.

Did you read that?! Not only were you created in the image and likeness of God (this means you ARE worth it and you DO deserve it) but you were also given DOMINION over all things - there is no reason for you to question who you are, the gifts you have and if people will invest in themselves to access them ever again.



#### 23) JEREMIAH 29:11

For I know the thoughts that I think toward you, saith the Lord, thoughts of peace, and not of evil, to give you an expected end.

This scripture gives me such comfort and knowing that He's already figured it all out gives me ammunition enough to keep taking action toward my goals.

#### 24) ECCLESIASTES 10:19

#### A feast is made for laughter, wine makes life merry, and money is the answer for everything.

Money is the answer for everything - that means it is not wrong or evil of you to want to have a business that generates millions. Yes, you can love God and make boatloads of money and you don't need to apologize foe it either! I don't have to remind you of Duet 8:18 again do I?!

#### 25) TITUS 3:14

## Our people must learn to devote themselves to doing what is good, in order to provide for urgent needs and not live unproductive lives.

In this passage, I believe God is saying that He helps those who help themselves. You have to learn what you need to do to be productive so you should be investing in yourself through tools to grow your business.

#### 26.)MATTHEW 6:33

But seek ye first the kingdom of God, and his righteousness; and all these things shall be added unto you.

Enough said, really.

#### 27) PHILIPPIANS 4:6

Be anxious for nothing; but in everything by prayer and supplication with thanksgiving let your requests be made known unto God.

Some feel that anxiety is a form of fear. I tend to agree. When you stop being afraid and instead pray and express gratitude, you position yourself to breakthrough your fears and unleash your Incredible Factor.

# **28) PROVERBS 23:7** For as he thinketh in his heart, so is he.

If you believe that you will build a thriving business in your heart, you will.

#### 29) PROVERBS 10:4

Lazy hands make for poverty, but diligent hands bring wealth.

I probably don't need to say more, but I will. Diligence means that you are working a strategy until it's complete and when you work with diligence wealth will be the result

#### 30) JOHN 10:10

I am come that they might have life, and that they might have it more abundantly.

This is what it's all about - an abundant life experience. You and your business DESERVE abundance in all ways, always.

#### 31) **PROVERBS** 4:7

The beginning of wisdom is this: Get wisdom, and whatever you get, get insight.

One thing I know for sure is that none of us knows what we don't know and in order to build your business to the seven figure mark, if that is your desire, you'll have to educate yourself through others who have already studied to show themselves approved. Making it part of your routine to attend courses, hire coaches and mentors will shorten your learning curve and make sure that you grow in wisdom.

#### 32) NUMBERS 23:19

God is not a man, that he should lie; neither the son of man, that he should repent: hath he said, and shall he not do it? Or hath he spoken, and shall he not make it good?

If your business is truly a God-idea (and not just a good idea,) God will do exactly what He said. Believe that in faith. Remember, faith is the currency of God.

#### **33) EPHESIANS 3:20**

Now unto him that is able to do exceeding abundantly above all that we ask or think, according to the power that worketh in us.

What you thought up for your business - God has already exceeded it. In order for you to see the manifestation of it, you must keep taking the next action that you must take in confidence and faith.

#### 34) ROMANS 8:31

What shall we then say to these things? If God be for us, who can be against us?

This scripture right here!!! This should give you the bold confidence to not be concerned about competitors and even prospects that say no. God's got you and your business!

#### 35) PROVERBS 31:25

Strength and honor are her clothing; and she shall rejoice in time to come.

When you recognize and live into your strength your work will be honored far and wideeven when no one knows who you are.

#### 36) DEUTERONOMY 2:7

The Lord your God has blessed you in all the works of your hands. He has

watched over your journey through this vast wilderness these forty years. The Lord your God has been with you and you have not lacked anything.

When I read this scripture, my soul leaps because it tells me that there is NO way that I will ever be in lack. God is not holding anything back from me. I can use this confidence and strength through every no, not now or loss in my business. PROVERBS

#### 37) 2 CORINTHIANS 1: 19-20

For Jesus Christ, the Son of God, does not waver between "Yes" and "No." He is the one whom Silas, Timothy, and I preached to you, and as God's ultimate "Yes," he always does what he says. For all of God's promises have been fulfilled in Christ with a resounding "Yes!" And through Christ, our "Amen" (which means "Yes") ascends to God for his glory.

When "Yes" and "Amen" are God's promises, you can have confidence that He is always fulfilling the promises He made to you for your business.

#### 38) MARK 11: 24-26

I tell you, you can pray for anything, and if you believe that you've received it, it will be yours. But when you are praying, first forgive anyone you are holding a grudge against, so that your Father in heaven will forgive your sins, too.

I could preach a whole word on this scripture right here, instead let me share the formula that can change the game for you: Forgive | Pray | Believe | Detach | Receive. Forgive | Pray | Believe | Detach | Receive.

#### 39) MALACHI 3: 10-12

Bring all the tithes into the storehouse so there will be enough food in my Temple. If you do," says the Lord of Heaven's Armies, "I will open the windows of heaven for you. I will pour out a blessing so great you won't have enough room to take it in! Try it! Put me to the test! Your crops will be abundant, for I will guard them from insects and disease. Your grapes will not fall from the vine before they are ripe," says the Lord of Heaven's Armies.

I personally believe that God is asking us to test Him by tithing. If we tithe, He promises to open up the windows of heaven and pour our blessings. If we don't tithe, we rob Him of the opportunity to bless us massively. And when you tithe, tithe off the gross, every cent that your business takes in. And, you should also give an offering. The tithe is already God's, the offering He multiplies.

#### 40) PROVERBS 30:5

Every word of God proves true. He is a shield to all who come to him for protection. God is not a man that He should lie.

I love this scripture because whenever, in my business, when I am having a moment and I am starting to question anything, I remind myself that God and His word are true. May this also bring you comfort!

it is my prayer

THAT YOU WILL **MEDITATE** ON THESE SCRIPTURES **DAY AND NIGHT.** 

My personal recommendation is that you make them a 40-day devotional. Read one scripture each day for 40 days and pray over what you receive in your spirit as you read it. I believe that at the end of the 40 days, you'll be stronger, more confident and more convinced that the world needs your Incredible Factor®. If, once you agree in your spirit, you need some support learning how to leverage and scale your Incredible Factor, nothing would bring me more joy than for you to chat with me or a member of my team.



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#### **PROVERBS 10:22**

The blessing of the Lord, it maketh rich, And he addeth no sorrow with it.

This means you should not have to work hard to experience wealth; your business should grow with grace and ease instead of hustle and grind

#### **PROVERBS 11:25**

A generous man will prosper; he who refreshes others will himself be refreshed.

By offering your service to others and giving more than the value, you are enacting a spiritual principle to experience overflow

#### **PROVERBS 13:22**

A good man leaves an inheritance to his children's children.

This verse keeps our life goals, our vision and our legacy front and center when we're choosing how to use our money today



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This Bible Study is designed to offer support on your journey of deepening your connection to God while you grow your business. Designed with you, the high achieving entrepreneur in mind, this Bible Study will infuse scipture with business growth.

We also hope that you will listen to the epsiode on the Move to Millions podcast that offers support and edification around these scriptures.

Above all, know that we count it all joy to have you as a member of our community

dient Testimonial

# "\$40,000 IN NEW REVENUE & CELEBRATING HIS GREATNESS!"

"Since working with Darnyelle, I've literally seen my life and business transform. I was struggling with validation and the fear of not succeeding. Darnyelle's program has put me in divine alignment, and I am experiencing the overflow from it! My confidence is my gift from God! I deserve to celebrate His greatness in my life, and I finally believe that.

So far in Darnyelle's program, I acquired 8 new authors for my publishing business and enrolled 14 new clients in my soul healing counseling program. I've also secured 7 speaking engagements. All of this will yield over \$40,000 for my business once projects are completed. If you're not confident, clear, and closing new clients consistently, you need Darnyelle!"

#### JOLANDA ROGERS,

CEO - TALK Consulting, LLC

# mee DR. DARNYELLE JERVEY HARMON



Darnyelle is the CEO of Incredible One Enterprises, LLC, a multi-million dollar coaching and consulting brand. Best known for transforming the lives of her business coaching clients, Darnyelle equips her clients to leverage and scale businesses that serve them financially and spiritually. From mindset to messaging, marketing, sales, systems and scale, Darnyelle can take you from at or on target for six figures to seven figures in record time all while deepening your connection to God and strengthening your faith.

Darnyelle is an award-winning CEO, speaker, consultant and strategist whose work has been featured in Essence, Success, Black Enterprise and O Magazines. She is a best-selling author with 7 books to her credit, including her latest projects Burn the Box: 7 Fire Starter Strategies Leaders Can Leverage and Market Like a R.O.C.K. Star. In 2012, she was named Coach of the Year by Stiletto Woman Media and in 2013, she was recognized as a Small Business Champion by Small Business Trends. In 2018, she was awarded the Women Presidents Organization's Women of Color Excellence Award and she joined the \$1MM class of Enterprising Women of the Year. In 2019, Darnyelle was named the Black CEO of the Year and was a finalist for the eWomenNetwork Made It to a Million Award.

Darnyelle has a Bachelor of Arts degree from the University of Delaware, a Masters of Business Administration from Goldey Beacom College, a Kolbe Specialist Certification from the Kolbe Corporation, an Executive Coaching Certification from the Center for Executive Coaching and a prophetic anointing from God.



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