



Pre-Work

When we are together for Sell the Incredible, we will be uncovering a lot. We will uncover the holes in your business building process – from your messaging to the actual sales conversation. Additionally, we will work through/uncover the fears, limiting beliefs and setbacks you've experienced because of your relationship with money. You may not want to admit it, but your ability to sell is tied directly to how you see money. As a part of your pre-work, I have three assignments for you:

1. Chart Your Money Memories (Your Money Back Story)
2. Shift Your Relationship with Money
3. Discover Your Money Personality

On the subsequent pages, you'll find the worksheets and instructions for each of the three exercises listed above. For all three, come to the event prepared to share about what you've learned as I deepen the experience for you on the morning of Day One.

I am very excited that you'll be joining me this November in Tyson's Corner for what is sure to be a life and business-changing event. Finally, there's a sales training that honors your authenticity and celebrates your value! It is my pleasure to present it to you!

Now, let's go and tighten your sales game!!!

Be Incredible,